Bill To:		
Ulster County Economic	Date	Invoice No.
Development Alliance	08/24/16	4035
Linda Clark		
244 Fair Street		
Kingston, NY 12401	P.O. Number	Due Date
		09/08/16

Description	Amount
July 16 through August 15	
CREATIVE CONCEPTS	
Created concepts for digital ads.	
Account Service25 hr @ \$85/hr	21.25
Creative25 hr @ \$125/hr	31.25
Production - 2 hr @ \$85/hr	170.00
	170.00
PUBLIC RELATIONS	
Prepared PR report for Bikeville.	
Met to discuss future PR outreach and Million Milestone press release.	
Created pitch calendar, requested editorial calendars and updated media list.	
Account Service - 4.25 hr @ \$85/hr	361.25
Strategy/Marketing75 hr @ \$135/hr	101.25
Public Relations - 3.50 hr @ \$55/hr	192.50
SOCIAL MEDIA	
Developed and scheduled Facebook, Twitter & Instagram posts for August and	
September.	
Populated secret boards on Pinterest.	
Coordinated Pokemon Go Contest, reviewed strategy, boosted Facebook post, set up	
Woobox subscription, designed and printed flyers, set lures at select locations.	
Account Service - 3.50 hr @ \$85/hr	297.50
Creative25 hr @ \$125/hr	31.25
Production - 1 hr @ \$85/hr	85.00
Strategy/Marketing25 hr @ \$135/hr	33.75
Public Relations - 6.75 hr @ \$55.00/hr	371.25
Social Media75 hr @ \$90/hr	67.50
ADVERTORIAL	
Prepared copy for Explore the Hudson Valley, Fall/Winter Guide listing.	
Thank you for your business.	Total

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Account Service25 hr @ \$85/hr	21.25
BANNER ADS	
Designed, reviewed and forwarded the following ads: Hudson Valley Today	
E-newsletter, 9/29/16; Adventure Cyclist, September; American Hiker, September.	
Requested banner ad stats from publications.	
Account Service - 2.50 hr @ \$85/hr	212.50
Production - 2.50 hr @ \$85/hr	212.50
BLOGS	
Conducted interview and developed copy for the following blogs: Marcus at Aroma	
Thyme Bistro, Asha Golliher from Ellenville Public Library & Museum.	
Proofed and posted Marcus from Aroma Thyme Bistro's blog.	
Account Service50 hr @ \$85/hr	42.50
Website Updates50 hr @ \$85/hr	42.50
COLLATERAL MATERIAL	
Updated and reviewed Travel Map/Brochure per client's feedback.	
Account Service - 6 hr @ \$85/hr	510.00
Production - 12.75 hr @ \$85/hr	1,083.75
Strategy/Marketing75 hr @ \$135/hr	101.25
Public Relations50 hr @ \$55.00/hr	27.50
EVENT COORDINATION	
Developed outline for Paint the Town Blue; coordinated gift certificates, sponsorships	
and live band.	
Created and reviewed copy for Paint the Town Blue flyer.	
Account Service - 5 hr @ \$85/hr	425.00
Strategy/Marketing25 hr @ \$135/hr	33.75
Public Relations - 2 hr @ \$55 hr	110.00
Thank you for your business.	Total

BBG&G Advertising Inc 3020 Route 207, Suite 101 Campbell Hall, NY 10916 (845) 615-9084

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MARKETING PLAN	
Teleconference with Lisa Wiels (Superintendent), Roost and Saratoga.	
Forwarded kiosk material to Matthew at NYS Parks.	
Updated research for display racks and price quote for water bottle pricing.	
Reached out to Cohne's Bakery, Hunt Memorial Building & Mimmy's regarding having a rack to hold maps.	
Followed up with Joe Stockler at Village in regards to signage; reached out to	
Renegades Bike Club & Marcus at Aroma Thyme Bistro regarding meet-up group;	
followed up with Hank Alicandri (Sam's Point).	
Account Service - 1.75 hr @ \$85/hr	148.75
Strategy/Marketing Planning - 1.25 hr @ \$135/hr	168.75
Public Relations - 9.25 hr @ \$55 hr	508.75
PACKAGES & ITINERARIES	
Updated and reviewed itineraries	
Followed up with vendors regarding package deals and forwarded thank you letter which outlines the process.	
Account Service - 4.25 hr @ \$85/hr	361.25
Production - 2.25 hr @ \$85/hr	191.25
Strategy/Marketing25 hr @ \$135/hr	33.75
Public Relations - 9.75 hr @ \$55 hr	536.25
PHOTOSHOOT	
Coordinated and attended photo shoot	
Uploaded photo to Dropbox and shared with local attractions and client	
Account Service - 21.75 hr @ \$85/hr	1,848.75
Production - 3.50 hr @ \$85/hr	297.50
Strategy/Marketing50 hr @ \$135/hr	67.50
Public Relations - 1.75 hr @ \$55 hr	96.25
Thank you for your business	
Thank you for your business.	Total

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PRINT PRODUCTION	
Designed, reviewed and forwarded the following ads: Chronogram, September;	
Explore the Hudson Valley, Fall/Winter Guide; New Paltz Times, & Woodstock Times,	
8/18/16.	
Account Service - 5.50 hr @ \$85/hr	467.50
Production - 5.75 hr @ \$85/hr	488.75
WEB DEVELOPMENT	
Purchased and set-up anti-virus software (Sucuri)	
Site development and proofing of internal pages (packages, itineraries, calendar, directory, etc.)	
Prepared additional copy for select internal pages.	
Developed tracking code and contact us form for website.	
Account Service - 15.50 hr @ \$85/hr	1,317.50
Creative - 1 hr @ \$125/hr	125.00
Production - 1 hr @ \$85/hr	85.00
Website Updates - 32.75 hr @ \$85/hr	2,783.75
Public Relations - 3 hr @ \$55 hr	165.00
Thank you for your business.	Total \$14,277.50